

## Message Text

CONFIDENTIAL

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ORIGIN SP-02

INFO OCT-01 EUR-12 PM-04 NSC-05 SS-15 ACDA-07 MC-02  
L-03 ISO-00 INR-07 CIAE-00 INRE-00 SSO-00 NSCE-00  
OMB-01 TRSE-00 EB-07 OES-07 CCO-00 AID-05 SIG-01  
NSAE-00 /079 R

DRAFTED BY S/P:JHKAHAN  
APPROVED BY PM:RBARTHOLOMEW  
S/ PKREISBERG  
PM:RERICSON  
EUR:JHAWES  
DOD/ISA:LDAVIS  
T:SLEDOGAR  
NSC:JTUCHMAN  
ACDA:RBEHR  
S/S: MR. MACFARLANE - D/DLAM  
-----200122Z 094503 /15

O 200041Z MAY 77 ZFF4  
FM SECSTATE WASHDC  
TO AMEMBASSY BELGRADE IMMEDIATE  
AMEMBASSY MOSCOW IMMEDIATE  
AMEMBASSY PRAGUE IMMEDIATE  
USDEL SECRETARY IMMEDIATE  
INFO USMISSION NATO IMMEDIATE  
DOD/ISA IMMEDIATE  
JCS IMMEDIATE

C O N F I D E N T I A L STATE 115395 TOSEC 040370

GENEVA S/S FOR GELB

E.O. 11652: GDS

TAGS: MASS

SUBJECT: US ARMS SALES POLICY  
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REF: STATE 115244

1. FOLLOWING ARE SUPPLEMENTARY TALKING POINTS TO BE DRAWN  
UPON IN EXPLAINING PRESIDENTIAL DECISION ON US ARMS SALES  
POLICY. BASIC GUIDANCE AND INSTRUCTIONS BEING SENT SEPTEL.

2. FOR BELGRADE: IF ASKED HOW THE GUIDELINES WILL IMPACT ON YUGOSLAVIA, EMBASSY SHOULD INDICATE THAT NEW POLICY WILL NOT PRECLUDE PROVISION OF APPROPRIATE DEFENSE EQUIPMENT TO YUGOSLAVIA, IN RESPONSE TO YUGOSLAV REQUESTS.

3. FOR PRAGUE: IF ASKED WHAT THE US IS SEEKING BY WAY OF RESTRAINT BY OTHER SUPPLIERS, YOU SHOULD INDICATE THAT WE ARE CONSCIOUS THAT THE SUCCESS OF THE POLICY WILL DEPEND ON THE COOPERATION OF OTHER SUPPLIERS--AND RECIPIENTS--AND WE WOULD HOPE THAT OTHER MAJOR SUPPLIERS WOULD EXERCISE UNILATERAL RESTRAINT AND THAT MULTILATERAL COOPERATION IN RESTRAINT COULD BE WORKED OUT. WE WILL BE DISCUSSING THESE QUESTIONS WITH THE COUNTRIES CONCERNED AND ARE MAKING SIMILAR POINTS TO MAJOR WESTERN EUROPEAN SUPPLIERS. ONLY IF ASKED, YOU MAY INDICATE THAT PEKING IS BEING INFORMED OF OUR POLICY IN THE SAME MANNER AS OTHER GOVERNMENTS AND POTENTIAL SUPPLIERS.

4. FOR MOSCOW: YOU SHOULD OFFER THE FOLLOWING COMMENTS ON THE IMPLICATIONS OF THE US POLICY:

-- SECRETARY VANCE RAISED THE ISSUE OF THE NEED FOR RESTRAINT IN CONVENTIONAL ARMS SALES DURING HIS VISIT TO MOSCOW WHERE IT WAS AGREED TO ESTABLISH A JOINT US-SOVIET WORKING GROUP TO DISCUSS THIS QUESTION.

-- WE ARE CONSCIOUS THAT THE SUCCESS OF OUR POLICY WILL DEPEND ON THE COOPERATION OF OTHER SUPPLIERS--AND RECIPIENTS--AND WE WOULD HOPE THAT OTHER MAJOR SUPPLIERS  
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WOULD EXERCISE RESTRAINT AND THAT MULTILATERAL COOPERATION IN RESTRAINT CAN BE WORKED OUT.

-- IN THE CONTEXT OF THE JOINT WORKING GROUP, WE PLAN TO FOLLOW-UP THE MOSCOW TALKS WITH DISCUSSIONS OF POSSIBILITIES FOR BILATERAL AND MULTILATERAL COOPERATION.

-- WE ARE MAKING SIMILAR POINTS TO MAJOR WESTERN SUPPLIERS. CHRISTOPHER

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NNN

## Message Attributes

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**Current Classification:** UNCLASSIFIED  
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**Executive Order:** GS  
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**Review Markings:**  
Margaret P. Grafeld  
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